



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$117.00	\$121.00	\$125.00	\$117.00	\$120.00	\$122.00	\$122.00	\$121.00	\$126.00	\$128.00	\$125.00	\$124.00	\$122.33
Bedrooms 2	\$171.00	\$173.00	\$175.00	\$180.00	\$178.00	\$185.00	\$188.00	\$182.00	\$183.00	\$195.00	\$191.00	\$189.00	\$182.50
Bedrooms 3	\$216.00	\$230.00	\$220.00	\$230.00	\$226.00	\$231.00	\$230.00	\$237.00	\$249.00	\$242.00	\$243.00	\$236.00	\$232.50
Bedrooms 4	\$338.00	\$326.00	\$311.00	\$328.00	\$342.00	\$346.00	\$343.00	\$349.00	\$314.00	\$321.00	\$317.00	\$347.00	\$331.83
Bedrooms 5	\$310.00	\$299.00	\$301.00	\$294.00	\$284.00	\$289.00	\$318.00	\$316.00	\$357.00	\$372.00	\$367.00	\$371.00	\$323.17
Bedrooms 6+	\$730.00	\$526.00	\$515.00	\$547.00	\$576.00	\$643.00	\$557.00	\$553.00	\$558.00	\$588.00	\$554.00	\$601.00	\$579.00

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$152.00	\$155.00	\$158.00	\$158.00	\$157.00	\$159.00	\$161.00	\$154.00	\$157.00	\$161.00	\$159.00	\$152.00	\$156.92
Bedrooms 2	\$201.00	\$199.00	\$195.00	\$210.00	\$212.00	\$220.00	\$219.00	\$216.00	\$225.00	\$221.00	\$220.00	\$223.00	\$213.42
Bedrooms 3	\$260.00	\$276.00	\$258.00	\$285.00	\$277.00	\$275.00	\$285.00	\$288.00	\$282.00	\$285.00	\$286.00	\$291.00	\$279.00
Bedrooms 4	\$403.00	\$400.00	\$398.00	\$417.00	\$420.00	\$402.00	\$426.00	\$447.00	\$440.00	\$432.00	\$434.00	\$455.00	\$422.83
Bedrooms 5	\$416.00	\$357.00	\$311.00	\$426.00	\$301.00	\$334.00	\$349.00	\$393.00	\$474.00	\$505.00	\$489.00	\$458.00	\$401.08
Bedrooms 6+	\$825.00	\$672.00	\$733.00	\$799.00	\$868.00	\$867.00	\$813.00	\$867.00	\$844.00	\$881.00	\$727.00	\$866.00	\$812.67

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	52%	32%	72%	74%	76%	80%	90%	74%	42%	87%	65%	61%	67%
Bedrooms 2	54%	61%	77%	77%	77%	85%	94%	77%	70%	87%	70%	56%	74%
Bedrooms 3	58%	54%	71%	72%	68%	86%	90%	76%	67%	84%	63%	58%	71%
Bedrooms 4	54%	64%	71%	73%	61%	83%	94%	71%	69%	83%	62%	70%	71%
Bedrooms 5	47%	61%	77%	57%	90%	85%	97%	77%	50%	65%	67%	74%	71%
Bedrooms 6+	84%	36%	88%	75%	97%	89%	94%	74%	66%	82%	86%	65%	78%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	77%	75%	86%	93%	94%	93%	97%	93%	87%	94%	86%	81%	88%
Bedrooms 2	91%	87%	95%	92%	90%	97%	100%	95%	93%	94%	87%	84%	92%
Bedrooms 3	74%	81%	84%	90%	91%	96%	100%	92%	88%	95%	80%	80%	88%
Bedrooms 4	73%	81%	83%	81%	80%	90%	97%	91%	81%	94%	85%	87%	85%
Bedrooms 5	52%	91%	96%	78%	96%	89%	99%	95%	78%	90%	81%	85%	86%
Bedrooms 6+	100%	52%	100%	93%	100%	98%	97%	95%	76%	97%	90%	81%	90%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,263.00	\$1,174.00	\$1,754.00	\$1,947.00	\$1,953.00	\$2,390.00	\$2,550.00	\$1,994.00	\$1,795.00	\$2,806.00	\$2,150.00	\$2,001.00	\$23,777.00
Bedrooms 2	\$1,783.00	\$2,179.00	\$2,774.00	\$3,007.00	\$2,995.00	\$3,441.00	\$3,977.00	\$2,900.00	\$2,940.00	\$3,754.00	\$3,280.00	\$2,750.00	\$35,780.00
Bedrooms 3	\$2,479.00	\$2,800.00	\$3,946.00	\$3,741.00	\$3,785.00	\$4,628.00	\$5,090.00	\$4,134.00	\$3,641.00	\$4,960.00	\$3,971.00	\$3,684.00	\$46,859.00
Bedrooms 4	\$4,298.00	\$4,384.00	\$5,907.00	\$5,789.00	\$5,598.00	\$7,207.00	\$8,019.00	\$6,325.00	\$5,265.00	\$6,300.00	\$5,337.00	\$5,955.00	\$70,382.00
Bedrooms 5	\$4,381.00	\$5,261.00	\$7,125.00	\$6,045.00	\$7,600.00	\$6,822.00	\$8,197.00	\$7,737.00	\$7,460.00	\$7,637.00	\$7,441.00	\$7,176.00	\$82,882.00
Bedrooms 6+	\$8,012.00	\$6,080.00	\$11,913.00	\$9,818.00	\$10,753.00	\$9,319.00	\$10,350.00	\$11,925.00	\$9,584.00	\$12,442.00	\$12,759.00	\$12,102.00	\$125,057.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,213.00	\$1,929.00	\$2,845.00	\$2,495.00	\$2,637.00	\$2,953.00	\$3,500.00	\$2,889.00	\$2,753.00	\$3,597.00	\$2,761.00	\$2,852.00	\$33,424.00
Bedrooms 2	\$2,981.00	\$3,324.00	\$4,362.00	\$4,217.00	\$4,207.00	\$4,661.00	\$5,472.00	\$4,790.00	\$4,416.00	\$5,163.00	\$4,545.00	\$4,046.00	\$52,184.00
Bedrooms 3	\$4,148.00	\$4,818.00	\$5,321.00	\$5,402.00	\$5,314.00	\$6,340.00	\$6,900.00	\$5,683.00	\$5,185.00	\$6,510.00	\$5,397.00	\$5,229.00	\$66,247.00
Bedrooms 4	\$5,973.00	\$6,094.00	\$7,735.00	\$7,295.00	\$7,653.00	\$8,723.00	\$10,359.00	\$9,143.00	\$7,179.00	\$8,533.00	\$7,562.00	\$9,253.00	\$95,502.00
Bedrooms 5	\$4,946.00	\$5,913.00	\$7,750.00	\$7,306.00	\$8,244.00	\$8,899.00	\$10,126.00	\$8,673.00	\$7,548.00	\$10,413.00	\$8,113.00	\$9,476.00	\$97,407.00
Bedrooms 6+	\$10,473.00	\$7,205.00	\$14,029.00	\$15,233.00	\$13,868.00	\$17,769.00	\$20,460.00	\$20,050.00	\$12,094.00	\$15,863.00	\$14,037.00	\$14,357.00	\$175,438.00