



THE SHORT TERM SHOP

BROKERED BY
expTM
REALTY

Average Daily Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|----------|----------|------------|----------|----------|----------|------------|----------|-----------|----------|------------|----------|----------|
| Bedrooms 1 | \$156.00 | \$150.00 | \$154.00 | \$155.00 | \$155.00 | \$157.00 | \$164.00 | \$164.00 | \$163.00 | \$164.00 | \$165.00 | \$165.00 | \$159.33 |
| Bedrooms 2 | \$210.00 | \$210.00 | \$215.00 | \$213.00 | \$231.00 | \$249.00 | \$250.00 | \$263.00 | \$256.00 | \$250.00 | \$254.00 | \$242.00 | \$236.92 |
| Bedrooms 3 | \$288.00 | \$293.00 | \$290.00 | \$271.00 | \$310.00 | \$308.00 | \$335.00 | \$342.00 | \$343.00 | \$308.00 | \$328.00 | \$329.00 | \$312.08 |
| Bedrooms 4 | \$481.00 | \$498.00 | \$486.00 | \$439.00 | \$488.00 | \$494.00 | \$533.00 | \$493.00 | \$488.00 | \$486.00 | \$489.00 | \$489.00 | \$488.58 |
| Bedrooms 5 | \$660.00 | \$591.00 | \$575.00 | \$589.00 | \$612.00 | \$643.00 | \$661.00 | \$657.00 | \$632.00 | \$625.00 | \$688.00 | \$742.00 | \$639.58 |
| Bedrooms 6+ | \$962.00 | \$801.00 | \$1,075.00 | \$963.00 | \$727.00 | \$738.00 | \$1,034.00 | \$956.00 | \$920.00 | \$961.00 | \$1,010.00 | \$976.00 | \$926.92 |

Average Daily Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Bedrooms 1 | \$193.00 | \$195.00 | \$201.00 | \$211.00 | \$213.00 | \$219.00 | \$225.00 | \$224.00 | \$216.00 | \$222.00 | \$216.00 | \$217.00 | \$212.67 |
| Bedrooms 2 | \$236.00 | \$253.00 | \$261.00 | \$250.00 | \$280.00 | \$306.00 | \$331.00 | \$326.00 | \$329.00 | \$312.00 | \$304.00 | \$309.00 | \$291.42 |
| Bedrooms 3 | \$362.00 | \$359.00 | \$393.00 | \$380.00 | \$400.00 | \$376.00 | \$447.00 | \$446.00 | \$457.00 | \$410.00 | \$419.00 | \$434.00 | \$406.92 |
| Bedrooms 4 | \$594.00 | \$614.00 | \$558.00 | \$510.00 | \$569.00 | \$585.00 | \$605.00 | \$598.00 | \$621.00 | \$600.00 | \$615.00 | \$604.00 | \$589.42 |
| Bedrooms 5 | \$793.00 | \$718.00 | \$759.00 | \$734.00 | \$736.00 | \$774.00 | \$800.00 | \$765.00 | \$727.00 | \$758.00 | \$789.00 | \$830.00 | \$765.25 |
| Bedrooms 6+ | \$1,050.00 | \$1,034.00 | \$1,293.00 | \$1,435.00 | \$1,461.00 | \$1,428.00 | \$1,557.00 | \$1,386.00 | \$1,440.00 | \$1,354.00 | \$1,425.00 | \$1,255.00 | \$1,343.17 |

Average Occupancy Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1 | 52% | 31% | 39% | 39% | 57% | 80% | 85% | 80% | 63% | 63% | 60% | 58% | 59% |
| Bedrooms 2 | 26% | 34% | 45% | 43% | 65% | 83% | 90% | 86% | 63% | 69% | 60% | 60% | 60% |
| Bedrooms 3 | 26% | 25% | 45% | 33% | 67% | 86% | 90% | 87% | 58% | 68% | 60% | 55% | 58% |
| Bedrooms 4 | 23% | 29% | 49% | 41% | 77% | 87% | 90% | 84% | 67% | 61% | 60% | 58% | 61% |
| Bedrooms 5 | 23% | 29% | 39% | 28% | 56% | 67% | 84% | 74% | 48% | 58% | 53% | 35% | 50% |
| Bedrooms 6+ | 26% | 29% | 39% | 20% | 53% | 87% | 90% | 83% | 55% | 63% | 53% | 55% | 54% |

Average Occupancy Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1 | 27% | 59% | 62% | 73% | 90% | 93% | 97% | 94% | 93% | 88% | 79% | 77% | 78% |
| Bedrooms 2 | 46% | 54% | 61% | 70% | 84% | 93% | 97% | 96% | 85% | 83% | 77% | 74% | 77% |
| Bedrooms 3 | 43% | 42% | 66% | 72% | 90% | 93% | 97% | 96% | 81% | 86% | 77% | 65% | 76% |
| Bedrooms 4 | 35% | 47% | 64% | 80% | 92% | 97% | 97% | 98% | 87% | 73% | 80% | 69% | 77% |
| Bedrooms 5 | 35% | 41% | 56% | 48% | 81% | 87% | 90% | 79% | 60% | 71% | 68% | 61% | 65% |
| Bedrooms 6+ | 35% | 45% | 52% | 36% | 78% | 94% | 97% | 88% | 70% | 76% | 70% | 74% | 68% |

Revenue (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|------------|------------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1 | \$1,048.00 | \$1,452.00 | \$1,543.00 | \$1,500.00 | \$2,276.00 | \$3,234.00 | \$3,618.00 | \$3,567.00 | \$2,578.00 | \$2,800.00 | \$2,330.00 | \$2,371.00 | \$28,317.00 |
| Bedrooms 2 | \$1,496.00 | \$1,920.00 | \$2,899.00 | \$2,346.00 | \$3,594.00 | \$5,070.00 | \$5,675.00 | \$5,566.00 | \$4,590.00 | \$4,482.00 | \$3,844.00 | \$3,642.00 | \$45,124.00 |
| Bedrooms 3 | \$2,038.00 | \$1,896.00 | \$4,222.00 | \$1,911.00 | \$5,055.00 | \$7,070.00 | \$7,100.00 | \$2,435.00 | \$5,371.00 | \$5,615.00 | \$5,435.00 | \$4,620.00 | \$52,768.00 |
| Bedrooms 4 | \$2,712.00 | \$3,322.00 | \$5,989.00 | \$4,026.00 | \$7,010.00 | \$9,862.00 | \$12,635.00 | \$10,817.00 | \$6,670.00 | \$6,600.00 | 7039 | \$8,122.00 | \$77,775.00 |
| Bedrooms 5 | \$3,300.00 | \$4,975.00 | \$6,725.00 | \$4,458.00 | \$9,859.00 | \$10,456.00 | \$16,289.00 | \$13,375.00 | \$9,253.00 | \$8,919.00 | \$11,180.00 | \$8,220.00 | \$107,009.00 |
| Bedrooms 6+ | \$5,288.00 | \$6,668.00 | \$8,525.00 | \$4,050.00 | \$10,490.00 | \$20,523.00 | \$21,845.00 | \$18,267.00 | \$12,900.00 | \$14,556.00 | \$14,525.00 | \$16,010.00 | \$153,647.00 |

Revenue (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1 | \$2,269.00 | \$2,444.00 | \$3,113.00 | \$2,972.00 | \$3,855.00 | \$4,756.00 | \$5,140.00 | \$5,296.00 | \$4,224.00 | \$4,505.00 | \$3,955.00 | \$4,230.00 | \$46,759.00 |
| Bedrooms 2 | \$2,615.00 | \$3,113.00 | \$3,885.00 | \$3,889.00 | \$5,713.00 | \$7,000.00 | \$8,083.00 | \$7,903.00 | \$6,493.00 | \$6,505.00 | \$5,678.00 | \$5,125.00 | \$66,002.00 |
| Bedrooms 3 | \$3,101.00 | \$3,520.00 | \$6,171.00 | \$4,665.00 | \$8,551.00 | \$9,281.00 | \$10,556.00 | \$10,442.00 | \$8,209.00 | \$8,817.00 | \$7,870.00 | \$6,851.00 | \$88,034.00 |
| Bedrooms 4 | \$4,437.00 | \$4,628.00 | \$9,416.00 | \$6,150.00 | \$11,829.00 | \$14,391.00 | \$15,953.00 | \$14,442.00 | \$12,276.00 | \$9,866.00 | \$9,362.00 | \$9,756.00 | \$122,506.00 |
| Bedrooms 5 | \$7,963.00 | \$9,068.00 | \$11,780.00 | \$7,136.00 | \$14,657.00 | \$12,260.00 | \$20,826.00 | \$17,671.00 | \$12,738.00 | \$14,864.00 | \$15,589.00 | \$15,768.00 | \$164,320.00 |
| Bedrooms 6+ | \$8,069.00 | \$13,571.00 | \$12,925.00 | \$10,899.00 | \$15,357.00 | \$26,240.00 | \$30,138.00 | \$22,471.00 | \$20,500.00 | \$25,256.00 | \$25,394.00 | \$27,800.00 | \$238,620.00 |