



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$165.00	\$164.00	\$171.00	\$170.00	\$171.00	\$170.00	\$168.00	\$171.00	\$166.00	\$165.00	\$167.00	\$164.00	\$167.67
Bedrooms 2	\$233.00	\$229.00	\$253.00	\$263.00	\$256.00	\$239.00	\$251.00	\$235.00	\$235.00	\$229.00	\$231.00	\$232.00	\$240.50
Bedrooms 3	\$312.00	\$321.00	\$328.00	\$328.00	\$347.00	\$349.00	\$337.00	\$335.00	\$345.00	\$326.00	\$323.00	\$309.00	\$330.00
Bedrooms 4	\$471.00	\$467.00	\$485.00	\$517.00	\$478.00	\$500.00	\$519.00	\$466.00	\$471.00	\$431.00	\$430.00	\$450.00	\$473.75
Bedrooms 5	\$686.00	\$579.00	\$675.00	\$622.00	\$663.00	\$708.00	\$695.00	\$696.00	\$721.00	\$700.00	\$759.00	\$704.00	\$684.00
Bedrooms 6+	\$1,047.00	\$906.00	\$1,103.00	\$1,103.00	\$1,181.00	\$1,163.00	\$1,368.00	\$1,317.00	\$1,394.00	\$1,317.00	\$1,233.00	\$1,352.00	\$1,207.00

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$224.00	\$221.00	\$225.00	\$224.00	\$221.00	\$219.00	\$221.00	\$218.00	\$216.00	\$213.00	\$208.00	\$204.00	\$217.83
Bedrooms 2	\$297.00	\$287.00	\$301.00	\$300.00	\$301.00	\$299.00	\$307.00	\$298.00	\$295.00	\$287.00	\$288.00	\$285.00	\$295.42
Bedrooms 3	\$409.00	\$449.00	\$455.00	\$455.00	\$438.00	\$406.00	\$412.00	\$403.00	\$433.00	\$436.00	\$409.00	\$385.00	\$424.17
Bedrooms 4	\$606.00	\$564.00	\$634.00	\$628.00	\$627.00	\$609.00	\$628.00	\$571.00	\$590.00	\$558.00	\$530.00	\$552.00	\$591.42
Bedrooms 5	\$762.00	\$687.00	\$804.00	\$729.00	\$835.00	\$867.00	\$855.00	\$826.00	\$894.00	\$885.00	\$852.00	\$915.00	\$842.58
Bedrooms 6+	\$1,117.00	\$1,200.00	\$1,297.00	\$1,263.00	\$1,617.00	\$1,533.00	\$1,753.00	\$1,624.00	\$1,567.00	\$1,575.00	\$1,494.00	\$1,831.00	\$1,489.25

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	45%	53%	69%	63%	62%	70%	81%	68%	60%	61%	57%	58%	62%
Bedrooms 2	48%	56%	75%	67%	71%	83%	87%	71%	57%	65%	59%	58%	66%
Bedrooms 3	41%	54%	73%	67%	61%	73%	87%	65%	54%	65%	57%	55%	63%
Bedrooms 4	44%	61%	68%	70%	74%	83%	90%	71%	60%	63%	57%	55%	66%
Bedrooms 5	24%	45%	63%	60%	65%	88%	91%	81%	63%	70%	82%	68%	67%
Bedrooms 6+	35%	34%	74%	70%	79%	72%	95%	74%	63%	65%	62%	69%	66%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	69%	78%	87%	83%	87%	90%	92%	87%	81%	87%	80%	80%	83%
Bedrooms 2	65%	79%	90%	83%	86%	93%	97%	89%	81%	81%	75%	75%	83%
Bedrooms 3	61%	71%	88%	87%	85%	89%	97%	82%	77%	84%	77%	82%	82%
Bedrooms 4	69%	86%	81%	94%	94%	93%	97%	94%	87%	84%	77%	84%	87%
Bedrooms 5	50%	61%	89%	93%	100%	96%	100%	94%	87%	94%	90%	87%	87%
Bedrooms 6+	59%	46%	87%	88%	97%	100%	100%	100%	90%	87%	83%	84%	85%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,971.00	\$2,287.00	\$3,070.00	\$2,718.00	\$2,868.00	\$3,097.00	\$3,413.00	\$2,693.00	\$2,515.00	\$2,686.00	\$2,381.00	\$2,468.00	\$32,167.00
Bedrooms 2	\$2,783.00	\$3,385.00	\$5,016.00	\$4,223.00	\$4,839.00	\$5,055.00	\$5,489.00	\$4,419.00	\$3,593.00	\$4,193.00	\$3,872.00	\$3,625.00	\$50,492.00
Bedrooms 3	\$3,362.00	\$4,325.00	\$6,657.00	\$5,343.00	\$5,900.00	\$6,857.00	\$7,725.00	\$6,115.00	\$5,084.00	\$5,360.00	\$4,982.00	\$4,865.00	\$66,575.00
Bedrooms 4	\$4,320.00	\$6,425.00	\$8,225.00	\$8,623.00	\$8,756.00	\$9,838.00	\$10,408.00	\$8,091.00	\$5,947.00	\$6,174.00	\$6,540.00	\$5,907.00	\$88,254.00
Bedrooms 5	\$4,283.00	\$6,865.00	\$13,445.00	\$9,015.00	\$11,585.00	\$16,400.00	\$17,975.00	\$14,915.00	\$11,838.00	\$12,854.00	\$11,338.00	\$14,785.00	\$145,298.00
Bedrooms 6+	\$8,780.00	\$11,341.00	\$21,785.00	\$20,575.00	\$25,217.00	\$21,600.00	\$30,203.00	\$23,560.00	\$15,661.00	\$20,083.00	\$17,888.00	\$14,672.00	\$231,365.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$3,617.00	\$3,365.00	\$4,848.00	\$4,193.00	\$4,738.00	\$4,909.00	\$5,422.00	\$4,405.00	\$4,265.00	\$4,412.00	\$4,234.00	\$4,130.00	\$52,538.00
Bedrooms 2	\$4,588.00	\$4,604.00	\$6,552.00	\$5,642.00	\$6,583.00	\$7,274.00	\$7,468.00	\$5,987.00	\$4,895.00	\$5,253.00	\$5,010.00	\$5,057.00	\$68,913.00
Bedrooms 3	\$5,430.00	\$6,435.00	\$9,865.00	\$8,701.00	\$8,035.00	\$9,330.00	\$10,199.00	\$7,983.00	\$6,723.00	\$8,388.00	\$7,490.00	\$7,354.00	\$95,933.00
Bedrooms 4	\$7,590.00	\$10,272.00	\$11,526.00	\$12,645.00	\$13,741.00	\$15,423.00	\$16,382.00	\$10,896.00	\$8,805.00	\$9,106.00	\$9,240.00	\$11,800.00	\$136,426.00
Bedrooms 5	\$10,376.00	\$13,063.00	\$21,090.00	\$15,855.00	\$20,900.00	\$22,933.00	\$20,514.00	\$23,133.00	\$17,143.00	\$16,950.00	\$19,331.00	\$17,726.00	\$219,016.00
Bedrooms 6+	\$16,815.00	\$12,900.00	\$27,300.00	\$30,325.00	\$39,550.00	\$28,650.00	\$39,466.00	\$33,463.00	\$28,800.00	\$34,100.00	\$30,325.00	\$32,961.00	\$354,655.00