

# THE SHORT TERMSHOP



### Revenue (50th Percentile)

| Bedrooms     | January 🏬       | February        | March           | April           | May             | June / L        | July            | August          | September       | October         | November        | December        | Total           |
|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Bedrooms 1   | \$2,542.00      | \$1,828.00      | \$2,692.00      | \$1,791.00      | \$840.00        | \$1,083.00      | \$1,941.00      | \$1,987.00      | \$975.00        | \$1,806.00      | \$2,027.00      | \$1,910.00      | \$21,422.00     |
| Bedrooms 2   | \$1,378.00      | \$1,315.00      | \$2,589.00      | \$1,643.00      | \$1,371.00      | \$1,271.00      | \$546.00        | \$800.00        | \$2,086.00      | \$1,512.00      | \$1,802.00      | \$1,350.00      | \$17,663.00     |
| Bedrooms 3 🤾 | \$2,532.00      | \$4,666.00      | \$4,173.00      | \$5,300.00      | \$4,063.00      | \$4,190.00      | \$3,359.00      | \$4,244.00      | \$2,495.00      | \$3,798.00      | \$3,690.00      | \$2,609.00      | \$45,119.00     |
| Bedrooms 4   | \$5,762.00      | \$5,722.00      | \$7,875.00      | \$7,000.00      | \$7,396.00      | \$6,680.00      | \$6,505.00      | \$3,535.00      | \$6,033.00      | \$7,215.00      | \$6,511.00      | \$6,521.00      | \$76,755.00     |
| Bedrooms 5   | \$6,072.00      | \$11,810.00     | \$12,145.00     | \$11,685.00     | \$11,745.00     | \$9,857.00      | \$12,819.00     | \$9,091.00      | \$8,108.00      | \$7,920.00      | \$9,519.00      | \$3,720.00      | \$114,491.00    |
| Bedrooms 6+  | Not enough data |

## Revenue (75th Percentile)

| Bedrooms    | Manuary         | February        | March           | April           | May N           | June June       | July            | August          | September       | October   M     | November        | December 1/2    | Total           |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Bedrooms 1  | \$2,883.00      | \$2,133.00      | \$2,855.00      | \$2,646.00      | \$1,364.00      | \$2,297.00      | \$2,313.00      | \$4,738.00      | \$1,457.00      | \$3,348.00      | \$2,560.00      | \$2,224.00      | \$30,818.00     |
| Bedrooms 2  | \$1,554.00      | \$1,968.00      | \$3,805.00      | \$2,675.00      | \$2,265.00      | \$1,995.00      | \$1,597.00      | \$2,574.00      | \$2,321.00      | \$3,278.00      | \$2,058.00      | \$2,396.00      | \$28,486.00     |
| Bedrooms 3  | \$2,853.00      | \$6,126.00      | \$6,815.00      | \$6,312.00      | \$5,496.00      | \$4,962.00      | \$4,627.00      | \$4,808.00      | \$6,048.00      | \$5,826.00      | \$5,700.00      | \$4,928.00      | \$64,501.00     |
| Bedrooms 4  | \$6,326.00      | \$6,558.00      | \$9,240.00      | \$7,019.00      | \$8,844.00      | \$9,144.00      | \$8,193.00      | \$6,092.00      | \$7,375.00      | \$8,464.00      | \$7,152.00      | \$7,477.00      | \$91,884.00     |
| Bedrooms 5  | \$12,774.00     | \$14,699.00     | \$15,284.00     | \$20,856.00     | \$14,530.00     | \$18,033.00     | \$18,855.00     | \$15,283.00     | \$10,021.00     | \$9,197.00      | \$11,330.00     | \$12,544.00     | \$173,406.00    |
| Bedrooms 6+ | Not enough data |

#### Revenue (90th Percentile)

| Bedrooms    | January         | February        | March           | April           | $N^{OMay}$      | June            | "THIP " "       | August          | September       | October         | November        | December        | Total           |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Bedrooms 1  | \$4,808.00      | \$5,329.00      | \$4,337.00      | \$6,138.00      | \$6,252.00      | \$3,078.00      | \$2,313.00      | \$4,738.00      | \$2,336.00      | \$7,136.00      | \$5,972.00      | \$8,080.00      | \$60,517.00     |
| Bedrooms 2  | \$3,394.00      | \$3,084.00      | \$3,883.00      | \$3,152.00      | \$2,884.00      | \$3,205.00      | \$2,634.00      | \$2,687.00      | \$3,502.00      | \$3,952.00      | \$2,529.00      | \$3,309.00      | \$38,215.00     |
| Bedrooms 3  | \$6,090.00      | \$7,097.00      | \$7,763.00      | \$6,516.00      | \$6,368.00      | \$5,823.00      | \$5,364.00      | \$5,192.00      | \$6,799.00      | \$5,894.00      | \$5,748.00      | \$7,590.00      | \$76,244.00     |
| Bedrooms 4  | \$6,326.00      | \$6,558.00      | \$9,240.00      | \$8,842.00      | \$9,415.00      | \$9,169.00      | \$8,627.00      | \$7,895.00      | \$8,512.00      | \$9,495.00      | \$9,084.00      | \$9,596.00      | \$102,759.00    |
| Bedrooms 5  | \$15,843.00     | \$15,128.00     | \$18,207.00     | \$20,856.00     | \$14,530.00     | \$18,033.00     | \$18,855.00     | \$15,283.00     | \$10,021.00     | \$10,695.00     | \$12,671.00     | \$16,272.00     | \$186,394.00    |
| Bedrooms 6+ | Not enough data |

# **FOUNTAIN HILLS 2021**

DISCLAIMER: The ultra-luxury category on AirDNA was excluded from this data in order to provide more conservative and realistic data.