



THE SHORT TERM SHOP

BROKERED BY
expTM
REALTY

Revenue (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Bedrooms 1 | \$1,447.00 | \$1,627.00 | \$1,916.00 | \$1,959.00 | \$1,920.00 | \$1,937.00 | \$2,440.00 | \$1,828.00 | \$1,544.00 | \$1,908.00 | \$3,290.00 | \$2,622.00 | \$24,438.00 |
| Bedrooms 2 | \$1,265.00 | \$1,969.00 | \$3,242.00 | \$2,436.00 | \$2,945.00 | \$3,031.00 | \$3,921.00 | \$2,678.00 | \$1,626.00 | \$2,302.00 | \$3,872.00 | \$4,374.00 | \$33,661.00 |
| Bedrooms 3 | \$1,400.00 | \$1,696.00 | \$3,854.00 | \$2,974.00 | \$3,300.00 | \$4,098.00 | \$5,171.00 | \$3,136.00 | \$3,246.00 | \$3,706.00 | \$4,584.00 | \$5,726.00 | \$42,891.00 |
| Bedrooms 4 | \$3,397.00 | \$3,766.00 | \$5,956.00 | \$5,368.00 | \$5,344.00 | \$6,468.00 | \$8,195.00 | \$5,019.00 | \$4,627.00 | \$4,819.00 | \$6,448.00 | \$5,092.00 | \$64,499.00 |
| Bedrooms 5 | \$4,240.00 | \$4,385.00 | \$8,330.00 | \$6,955.00 | \$6,342.00 | \$7,480.00 | \$6,404.00 | \$4,234.00 | \$3,927.00 | \$6,370.00 | \$8,584.00 | \$6,196.00 | \$73,447.00 |
| Bedrooms 6+ | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data |

Revenue (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Bedrooms 1 | \$2,010.00 | \$2,134.00 | \$2,629.00 | \$2,628.00 | \$2,590.00 | \$2,359.00 | \$3,116.00 | \$2,827.00 | \$2,190.00 | \$2,325.00 | \$4,238.00 | \$4,560.00 | \$33,606.00 |
| Bedrooms 2 | \$1,762.00 | \$2,379.00 | \$4,058.00 | \$3,219.00 | \$3,807.00 | \$4,188.00 | \$4,835.00 | \$4,005.00 | \$3,255.00 | \$3,418.00 | \$5,458.00 | \$6,190.00 | \$46,574.00 |
| Bedrooms 3 | \$2,735.00 | \$3,662.00 | \$4,418.00 | \$4,854.00 | \$4,361.00 | \$4,849.00 | \$6,379.00 | \$4,526.00 | \$4,302.00 | \$5,252.00 | \$6,580.00 | \$6,974.00 | \$58,892.00 |
| Bedrooms 4 | \$5,965.00 | \$6,056.00 | \$8,518.00 | \$7,037.00 | \$6,195.00 | \$7,472.00 | \$9,794.00 | \$9,414.00 | \$6,841.00 | \$7,025.00 | \$8,758.00 | \$9,404.00 | \$92,479.00 |
| Bedrooms 5 | \$4,290.00 | \$6,547.00 | \$14,058.00 | \$19,898.00 | \$19,354.00 | \$18,476.00 | \$14,948.00 | \$15,180.00 | \$9,299.00 | \$11,165.00 | \$17,730.00 | \$11,280.00 | \$162,225.00 |
| Bedrooms 6+ | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data |

Revenue (90th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Bedrooms 1 | \$2,428.00 | \$2,772.00 | \$2,855.00 | \$3,150.00 | \$3,615.00 | \$3,260.00 | \$3,575.00 | \$3,397.00 | \$2,716.00 | \$2,833.00 | \$5,860.00 | \$5,164.00 | \$41,625.00 |
| Bedrooms 2 | \$2,595.00 | \$2,870.00 | \$4,736.00 | \$4,367.00 | \$4,593.00 | \$6,116.00 | \$6,276.00 | \$4,614.00 | \$4,466.00 | \$4,583.00 | \$8,786.00 | \$9,414.00 | \$63,416.00 |
| Bedrooms 3 | \$3,397.00 | \$4,312.00 | \$5,975.00 | \$5,645.00 | \$6,508.00 | \$5,964.00 | \$8,227.00 | \$6,424.00 | \$6,033.00 | \$5,805.00 | \$9,944.00 | \$8,690.00 | \$76,924.00 |
| Bedrooms 4 | \$7,243.00 | \$8,710.00 | \$8,622.00 | \$7,548.00 | \$10,118.00 | \$10,302.00 | \$11,312.00 | \$11,475.00 | \$15,739.00 | \$11,253.00 | \$14,586.00 | \$9,496.00 | \$126,404.00 |
| Bedrooms 5 | \$18,936.00 | \$10,708.00 | \$45,450.00 | \$42,672.00 | \$31,308.00 | \$36,425.00 | \$25,194.00 | \$16,072.00 | \$11,208.00 | \$19,838.00 | \$25,642.00 | \$17,950.00 | \$301,403.00 |
| Bedrooms 6+ | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data | Not enough data |

SAN MARCOS 2022

DISCLAIMER: The ultra-luxury category on AirDNA was excluded from this data in order to provide more conservative and realistic data.