

THE SHORT TERMSHOP



Revenue (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Bedrooms 1 | Not enough data |
| Bedrooms 2 | \$738.00 | \$1,170.00 | \$2,596.00 | \$2,599.00 | \$3,428.00 | \$5,081.00 | \$4,799.00 | \$3,622.00 | \$2,791.00 | \$3,422.00 | \$2,911.00 | \$3,107.00 | \$36,264.00 |
| Bedrooms 3 💉 | \$1,043.00 | \$1,040.00 | \$3,646.00 | \$2,920.00 | \$3,713.00 | \$5,643.00 | \$6,104.00 | \$4,434.00 | \$3,635.00 | \$4,044.00 | \$3,063.00 | \$3,892.00 | \$43,177.00 |
| Bedrooms 4 | \$1,544.00 | \$2,592.00 | \$6,000.00 | \$4,890.00 | \$5,010.00 | \$8,972.00 | \$9,716.00 | \$8,061.00 | \$5,020.00 | \$6,237.00 | \$4,983.00 | \$6,628.00 | \$69,653.00 |
| Bedrooms 5 | \$2,977.00 | \$3,000.00 | \$7,780.00 | \$6,530.00 | \$8,958.00 | \$14,258.00 | \$16,356.00 | \$10,493.00 | \$7,708.00 | \$7,632.00 | \$8,356.00 | \$11,303.00 | \$105,351.00 |
| Bedrooms 6+ | \$3,286.00 | \$3,086.00 | \$7,934.00 | \$6,120.00 | \$8,517.00 | \$14,174.00 | \$15,990.00 | \$10,493.00 | \$7,775.00 | \$7,073.00 | \$7,543.00 | \$11,038.00 | \$103,029.00 |

Revenue (75th Percentile)

| Bedrooms | Wanuary | February | March - | April | May N | June | July | August | September | Octoben M | November | December _k (2 | Total |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------------------|-----------------|
| Bedrooms 1 | Not enough data | Not enough data |
| Bedrooms 2 | \$1,338.00 | \$1,463.00 | \$3,299.00 | \$3,069.00 | \$4,111.00 | \$5,538.00 | \$5,817.00 | \$4,473.00 | \$3,736.00 | \$3,915.00 | \$3,562.00 | \$3,793.00 | \$44,114.00 |
| Bedrooms 3 | \$1,519.00 | \$1,991.00 | \$4,601.00 | \$4,110.00 | \$4,946.00 | \$7,718.00 | \$7,976.00 | \$5,912.00 | \$4,634.00 | \$4,550.00 | \$4,606.00 | \$5,203.00 | \$57,766.00 |
| Bedrooms 4 | \$2,238.00 | \$4,583.00 | \$7,009.00 | \$6,594.00 | \$7,795.00 | \$10,857.00 | \$11,635.00 | \$9,768.00 | \$7,509.00 | \$7,180.00 | \$6,564.00 | \$7,916.00 | \$89,648.00 |
| Bedrooms 5 | \$4,288.00 | \$4,914.00 | \$10,018.00 | \$8,809.00 | \$11,685.00 | \$18,639.00 | \$21,241.00 | \$13,455.00 | \$10,014.00 | \$9,894.00 | \$10,748.00 | \$12,990.00 | \$136,695.00 |
| Bedrooms 6+ | \$5,282.00 | \$5,579.00 | \$9,390.00 | \$8,170.00 | \$11,535.00 | \$18,214.00 | \$19,832.00 | \$13,291.00 | \$9,200.00 | \$8,775.00 | \$9,397.00 | \$12,213.00 | \$130,878.00 |

Revenue (90th Percentile)

| Bedrooms | January | February () | March | April | MOMay | June | "THIS " F" | August | September | October | November | December | Total |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Bedrooms 1 | Not enough data |
| Bedrooms 2 | \$1,535.00 | \$2,720.00 | \$3,906.00 | \$4,200.00 | \$4,766.00 | \$6,431.00 | \$6,840.00 | \$5,875.00 | \$4,220.00 | \$4,458.00 | \$3,961.00 | \$4,508.00 | \$53,420.00 |
| Bedrooms 3 | \$2,355.00 | \$3,015.00 | \$5,215.00 | \$5,550.00 | \$5,442.00 | \$8,832.00 | \$9,043.00 | \$7,910.00 | \$5,418.00 | \$5,372.00 | \$5,931.00 | \$5,973.00 | \$70,056.00 |
| Bedrooms 4 | \$4,512.00 | \$5,272.00 | \$10,368.00 | \$7,828.00 | \$12,224.00 | \$11,927.00 | \$13,959.00 | \$11,433.00 | \$10,268.00 | \$10,126.00 | \$9,443.00 | \$10,418.00 | \$117,778.00 |
| Bedrooms 5 | \$6,368.00 | \$7,127.00 | \$12,647.00 | \$11,654.00 | \$14,404.00 | \$22,620.00 | \$24,320.00 | \$16,692.00 | \$12,367.00 | \$12,915.00 | \$13,562.00 | \$15,361.00 | \$170,037.00 |
| Bedrooms 6+ | \$7,126.00 | \$7,378.00 | \$10,211.00 | \$9,798.00 | \$12,455.00 | \$19,548.00 | \$21,241.00 | \$15,556.00 | \$12,459.00 | \$12,874.00 | \$10,987.00 | \$12,861.00 | \$152,494.00 |

HOLLISTER 2021

DISCLAIMER: The ultra-luxury category on AirDNA was excluded from this data in order to provide more conservative and realistic data