

THE SHORT TERMSHOP



Revenue (50th Percentile)

| Bedrooms | January | Eebruary | March | April | May | June 475 | July | August | September | October | November | December | Total |
|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1 | \$3,768.00 | \$3,622.00 | \$2,549.00 | \$2,140.00 | \$2,297.00 | \$2,242.00 | \$3,027.00 | \$2,563.00 | \$2,063.00 | \$2,706.00 | \$2,206.00 | \$2,386.00 | \$31,569.00 |
| Bedrooms 2 | \$4,480.00 | \$4,799.00 | \$3,244.00 | \$2,550.00 | \$2,718.00 | \$2,722.00 | \$2,809.00 | \$2,901.00 | \$2,333.00 | \$3,300.00 | \$2,856.00 | \$2,763.00 | \$37,475.00 |
| Bedrooms 3 | \$5,382.00 | \$6,168.00 | \$4,804.00 | \$4,005.00 | \$4,473.00 | \$4,208.00 | \$5,406.00 | \$3,897.00 | \$3,887.00 | \$5,406.00 | \$4,298.00 | \$4,804.00 | \$56,738.00 |
| Bedrooms 4 | \$6,896.00 | \$8,719.00 | \$6,507.00 | \$6,594.00 | \$6,656.00 | \$6,942.00 | \$7,514.00 | \$6,533.00 | \$5,651.00 | \$7,024.00 | \$6,492.00 | \$6,231.00 | \$81,759.00 |
| Bedrooms 5 | \$8,853.00 | \$10,486.00 | \$10,710.00 | \$11,050.00 | \$9,350.00 | \$10,613.00 | \$12,306.00 | \$9,819.00 | \$8,931.00 | \$8,998.00 | \$9,126.00 | \$9,662.00 | \$119,904.00 |
| Bedrooms 6+ | \$5,847.00 | \$10,200.00 | \$9,498.00 | \$12,581.00 | \$12,622.00 | \$10,972.00 | \$17,932.00 | \$13,618.00 | \$10,811.00 | \$11,750.00 | \$12,544.00 | \$12,266.00 | \$140,641.00 |

Revenue (75th Percentile)

| Bedrooms | Manuary | February | March | April | May | Maya June | July | August | September | October M | November | December 1/2 (| Total |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|--------------|
| Bedrooms 1 V | \$4,261.00 | \$4,460.00 | \$3,742.00 | \$2,860.00 | \$2,826.00 | \$3,002.00 | \$3,892.00 | \$3,132.00 | \$2,630.00 | \$3,826.00 | \$2,939.00 | \$3,239.00 | \$40,809.00 |
| Bedrooms 2 | \$5,297.00 | \$5,553.00 | \$4,562.00 | \$3,696.00 | \$3,787.00 | \$3,851.00 | \$3,775.00 | \$3,760.00 | \$3,397.00 | \$4,414.00 | \$3,738.00 | \$3,766.00 | \$49,596.00 |
| Bedrooms 3 | \$7,160.00 | \$8,010.00 | \$6,097.00 | \$5,276.00 | \$5,696.00 | \$5,837.00 | \$7,080.00 | \$6,068.00 | \$5,294.00 | \$6,382.00 | \$5,711.00 | \$6,184.00 | \$74,795.00 |
| Bedrooms 4 | \$8,964.00 | \$10,352.00 | \$8,858.00 | \$8,102.00 | \$8,750.00 | \$9,194.00 | \$9,667.00 | \$8,338.00 | \$8,027.00 | \$8,422.00 | \$8,209.00 | \$8,844.00 | \$105,727.00 |
| Bedrooms 5 | \$12,337.00 | \$15,023.00 | \$12,544.00 | \$13,542.00 | \$14,001.00 | \$12,843.00 | \$15,444.00 | \$14,179.00 | \$13,128.00 | \$12,720.00 | \$12,458.00 | \$14,448.00 | \$162,667.00 |
| Bedrooms 6+ | \$7,506.00 | \$12,767.00 | \$18,003.00 | \$13,901.00 | \$20,488.00 | \$17,381.00 | \$20,672.00 | \$20,096.00 | \$17,781.00 | \$18,752.00 | \$19,865.00 | \$18,815.00 | \$206,027.00 |

Revenue (90th Percentile)

| Bedrooms | January | February 1 | March | April | OMay | June | July Joy | August | September 5 | October | November N | December | Total |
|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1 | \$4,601.00 | \$4,993.00 | \$4,352.00 | \$3,450.00 | \$3,597.00 | \$3,960.00 | \$4,236.00 | \$3,766.00 | \$3,429.00 | \$4,268.00 | \$3,586.00 | \$4,035.00 | \$48,273.00 |
| Bedrooms 2 | \$6,101.00 | \$6,148.00 | \$5,168.00 | \$4,549.00 | \$5,229.00 | \$4,981.00 | \$4,625.00 | \$4,650.00 | \$4,598.00 | \$5,593.00 | \$4,599.00 | \$4,957.00 | \$61,198.00 |
| Bedrooms 3 | \$9,109.00 | \$9,036.00 | \$8,074.00 | \$7,780.00 | \$6,979.00 | \$7,296.00 | \$7,941.00 | \$7,080.00 | \$6,930.00 | \$7,861.00 | \$7,217.00 | \$7,965.00 | \$93,268.00 |
| Bedrooms 4 | \$10,601.00 | \$11,515.00 | \$10,045.00 | \$9,103.00 | \$9,996.00 | \$10,346.00 | \$11,398.00 | \$10,383.00 | \$10,476.00 | \$9,444.00 | \$9,328.00 | \$11,434.00 | \$124,069.00 |
| Bedrooms 5 | \$16,136.00 | \$18,769.00 | \$18,003.00 | \$15,395.00 | \$19,120.00 | \$17,381.00 | \$19,740.00 | \$18,291.00 | \$17,590.00 | \$17,038.00 | \$17,039.00 | \$18,815.00 | \$213,317.00 |
| Bedrooms 6+ | \$14,594.00 | \$17,705.00 | \$21,192.00 | \$18,148.00 | \$21,431.00 | \$24,152.00 | \$22,113.00 | \$21,744.00 | \$21,274.00 | \$22,369.00 | \$21,789.00 | \$25,617.00 | \$252,128.00 |

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